# Join Us!

# **Procurement Manager**

Location: NA, Indiana or remote

Noratel is a global manufacturer of power magnetics. Our vision is to be the leading strategic partner of highclass solutions for electrical transformation worldwide by delivering outstanding quality, service, competitiveness and innovation that will help our customers succeed in their markets.

To meet our vision and support our further growth we are searching for a highly qualified and experienced Procurement Manager for North America Region.

In 2020, NORATEL initiated a transformation aimed at taking the company to a higher level of sustainable performance through changes in management and practices and by a new strategy that is more aligned with the expectations of our stakeholders.

A new organization is being created to support this transformation - NORATEL is implementing a regional organizational structure aimed at strengthening local teams and enabling them to build lasting success in their region, both commercially and operationally.

# Our ideal candidate for a Procurement Manager should be well-versed in key areas:

- Degree in business administration or a related field.
- >> Experience as a purchasing manager or in a similar position.
- » Deep knowledge of inventory and supply chain management in electrical industry
- » Supervisory and management experience.
- Excellent communication skills, both written and verbal.
- Strong critical thinking and negotiation skills.
- Effective planner and organizer.
- Excellent employee management skills, able to motivate others and support team's development.
- Employs a consistent, ethical approach.
- Analytical, root cause approach to problem solving.



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#### **Responsibilities:**

- » Selection, evaluation, and replacement of suppliers in North America
- >> Supplier quality, and on-time-delivery performance (and other supplier metrics)
- Purchase Price Index improvements
- Inventory/DPO levels across North America
- >> Deliver yearly cost down projects in accordance with the Budget
- Staff engagement in the Procurement team
- Working capital + Transportation costs at a later stage)

#### Tasks:

- Lead and manage the North America Purchasing Managers day-to-day activities (2 persons), including responsibilities for some of core suppliers/categories
- Together with Group and other regions develop future strategies for procurement in North America and globally
- >> Establishing strategic agreements as per group procurement guidelines, adopting group procurement processes and procedures wherever appropriate or advantageous
- » Managing current and potential supplier relations and negotiating contracts, prices, timelines, etc.
- Ensure active participation in new R&D/product development projects including managing RFQ/RFP processes as needed in collaboration with engineering
- Act as escalation point for supply and quality issues including documentation of supplier performance from local sites
- >> Coordinate with inventory control to determine and manage inventory needs
- >> Drive capacity management towards suppliers
- >> Coordinate ramp up and ramp down in new projects
- >> Conduct supplier workshops to improve supplier metrics (OTD, Quality, 8D reporting...etc)
- » introducing a Kanban with the Key vendors

# About Noratel Group:

Noratel was established in 1925 and is servicing the industry worldwide, evolving to meet the ever-changing demands of our customers. Today we are a leading global provider, proud to offer the most comprehensive range of transformers, reactors, and power supplies. Besides a comprehensive standard range product portfolio, the majority of Noratel production is dedicated to custom design and manufacturing to meet the requirements of OEM customers. Noratel employs 3 000+ people across 13 countries in Europe, Asia, and North America. Corporate headquarters are based in Drammen Norway.

# Apply here:

For more details about the position & application please contact our **Group HR Manager:** <u>dorota.hranyczka@noratel.com</u>

or Noratel Group Purchasing Director:

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